



U.S. Manufacturing Technology Orders

A statistical program of AMT

NEWS Release

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Strong start for manufacturing technology orders in 2012

January U.S. manufacturing technology orders totaled \$401.69 million according to AMT - The Association For Manufacturing Technology. This total, as reported by companies participating in the USMTO program, was down 26.5% from December but up 8.4% when compared with the total of \$370.46 million reported for January 2011.

These numbers and all data in this report are based on the totals of actual data reported by companies participating in the USMTO program.

“January’s increase in manufacturing technology orders over 2011 is great in light of lower forecasts by experts,” said AMT President Douglas K. Woods. “I think the continued growth highlights manufacturers’ increasing confidence in future growth and that their bottom lines are being channeled into investments in advanced manufacturing technologies.”

The United States Manufacturing Technology Orders (USMTO) report, compiled by the trade association representing the production and distribution of manufacturing technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity.

(more)

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U.S. manufacturing technology orders are also reported on a regional basis for five geographic breakdowns of the United States.

Northeast Region

Northeast Region manufacturing technology orders totaled \$56.01 million in January, 43.2% less than the \$98.67 million total for December but 12.5% more than the total for January 2011.

Southern Region

At \$35.57 million, January manufacturing technology orders in the Southern Region were down 62.1% when compared with the \$93.93 million total for December and down 33.6% when compared with January a year ago.

Midwest Region

January manufacturing technology orders in the Midwest Region totaled \$141.71 million, 23.8% less than December's \$186.07 million but up 24.9% when compared with the January 2011 figure.

Central Region

Central Region manufacturing technology orders in January stood at \$128.30 million, 11.6% more than the December total of \$115.01 million and 16.1% higher than last January's total.

Western Region

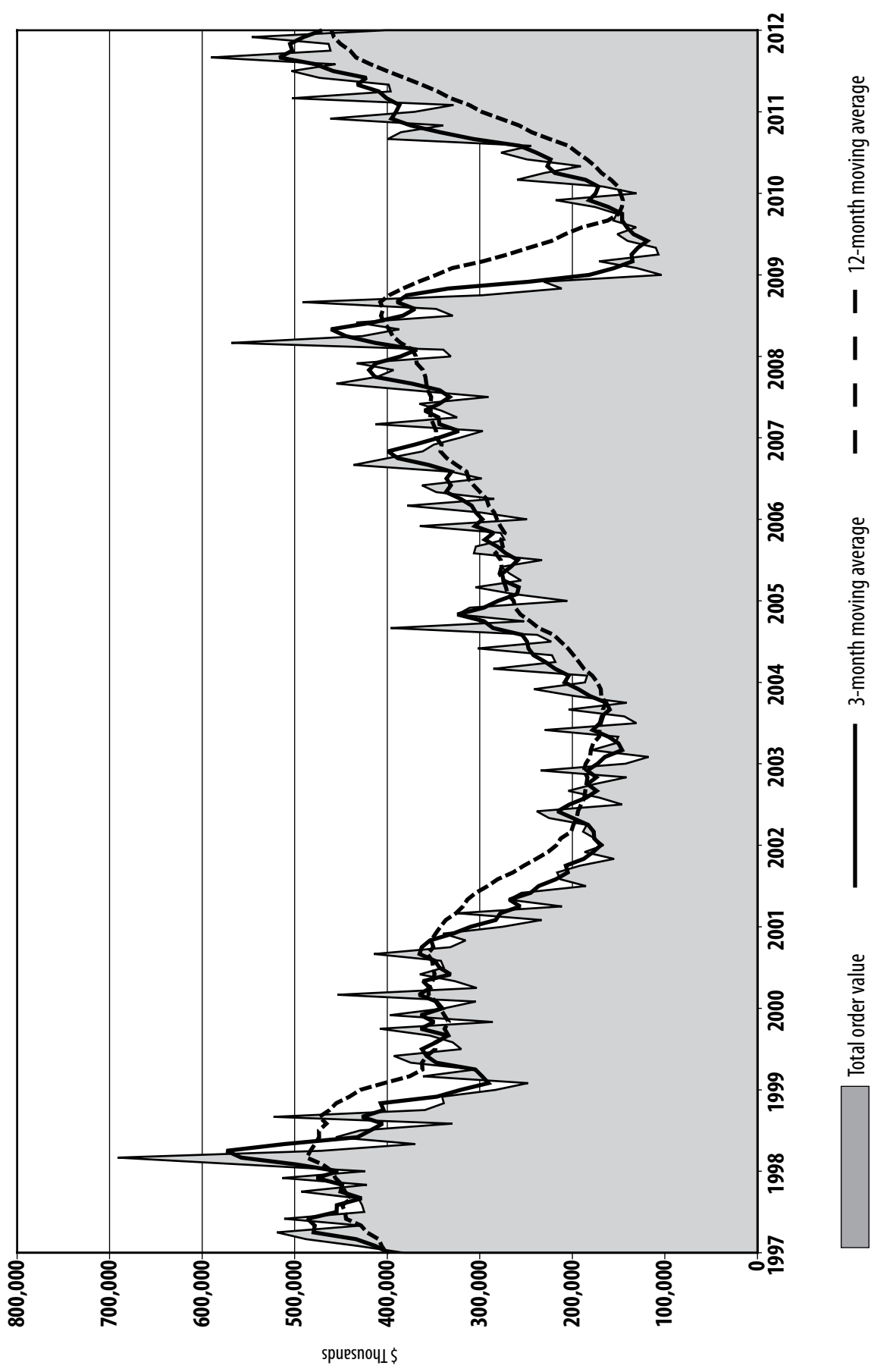
Manufacturing technology orders in the Western Region in January totaled \$40.10 million, down 24.1% from December's \$52.80 million and off 7.0% when compared with the January 2011 figure.

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Total U.S. Manufacturing Technology Orders

Through January 2012





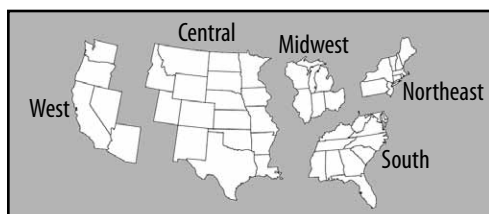
U.S. Manufacturing Technology Orders

January 2012

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	Jan 12 (P)	Previous Month	% Change	Year Ago Month	% Change	YTD 12 (P)	YTD 11 (R)	% Change YTD
National								
Metal Cutting	375.67	482.37	-22.1%	340.60	10.3%	375.67	340.60	10.3%
Metal Forming & Fabricating	26.02	64.11	-59.4%	29.86	-12.8%	26.02	29.86	-12.8%
Total	401.69	546.48	-26.5%	370.46	8.4%	401.69	370.46	8.4%
Regional								
Northeast								
Metal Cutting	52.88	82.84	-36.2%	47.74	10.8%	52.88	47.74	10.8%
Metal Forming & Fabricating	3.13	15.82	-80.2%	2.07	51.4%	3.13	2.07	51.4%
Total	56.01	98.67	-43.2%	49.80	12.5%	56.01	49.80	12.5%
South								
Metal Cutting	32.27	82.94	-61.1%	50.76	-36.4%	32.27	50.76	-36.4%
Metal Forming & Fabricating	3.30	10.99	-70.0%	2.83	16.5%	3.30	2.83	16.5%
Total	35.57	93.93	-62.1%	53.59	-33.6%	35.57	53.59	-33.6%
Midwest								
Metal Cutting	129.30	166.77	-22.5%	103.16	25.3%	129.30	103.16	25.3%
Metal Forming & Fabricating	12.40	19.31	-35.8%	10.27	20.8%	12.40	10.27	20.8%
Total	141.71	186.07	-23.8%	113.42	24.9%	141.71	113.42	24.9%
Central								
Metal Cutting	122.15	109.39	11.7%	101.87	19.9%	122.15	101.87	19.9%
Metal Forming & Fabricating	6.15	5.62	9.4%	8.66	-29.0%	6.15	8.66	-29.0%
Total	128.30	115.01	11.6%	110.53	16.1%	128.30	110.53	16.1%
West								
Metal Cutting	39.06	40.43	-3.4%	37.07	5.4%	39.06	37.07	5.4%
Metal Forming & Fabricating	1.04	12.37	-91.6%	6.03	-82.8%	1.04	6.03	-82.8%
Total	40.10	52.80	-24.1%	43.11	-7.0%	40.10	43.11	-7.0%

Data for the Metal Forming & Fabricating Equipment category has been revised to include Laser, Welding, and Plasma Equipment.



\$ = millions of dollars

P – preliminary

R – revised

* – percent change greater than 1,000%

Totals may not match due to rounding



**Net New Orders for U.S. Consumption
Jan-12**

**Total National Orders
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	1,933	\$370,456	1,832	\$340,598	101	\$29,858
2011	FEB	1,777	\$328,441	1,671	\$303,125	106	\$25,316
2011	MAR	2,586	\$502,887	2,435	\$468,199	151	\$34,689
2011	APR	2,061	\$396,262	1,939	\$360,725	122	\$35,537
2011	MAY	2,158	\$398,321	2,012	\$362,566	146	\$35,755
2011	JUN	2,176	\$472,938	1,997	\$409,857	179	\$63,081
2011	JUL	2,052	\$503,526	1,881	\$398,835	171	\$104,691
2011	AUG	2,223	\$456,021	2,071	\$413,158	152	\$42,863
2011	SEP	2,898	\$590,346	2,707	\$538,152	191	\$52,194
2011	OCT	2,336	\$461,195	2,191	\$427,585	145	\$33,610
2011	NOV	2,329	\$463,275	2,135	\$405,351	194	\$57,924
2011	DEC	2,717	\$546,480	2,501	\$482,366	216	\$64,114
2012	JAN	1,886	\$401,694	1,771	\$375,672	115	\$26,022
	Average	2,241	\$453,219	2,088	\$406,630	153	\$46,589

REGIONAL

**Northeast Region
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	302	\$49,803	291	\$47,737	11	\$2,066
2011	FEB	323	\$55,153	306	\$52,436	17	\$2,717
2011	MAR	455	\$77,554	432	\$71,270	23	\$6,283
2011	APR	345	\$59,325	322	\$53,077	23	\$6,249
2011	MAY	371	\$64,079	352	\$59,759	19	\$4,321
2011	JUN	362	\$71,080	333	\$63,700	29	\$7,380
2011	JUL	298	\$58,622	268	\$53,994	30	\$4,629
2011	AUG	357	\$64,950	336	\$59,675	21	\$5,275
2011	SEP	549	\$112,410	520	\$106,072	29	\$6,338
2011	OCT	356	\$66,040	326	\$59,298	30	\$6,743
2011	NOV	431	\$83,127	403	\$74,777	28	\$8,351
2011	DEC	479	\$98,666	428	\$82,841	51	\$15,824
2012	JAN	328	\$56,012	314	\$52,884	14	\$3,128
	Average	381	\$70,525	356	\$64,424	25	\$6,100



**Net New Orders for U.S. Consumption
Jan-12**

**South Region
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	254	\$53,594	239	\$50,762	15	\$2,832
2011	FEB	246	\$34,563	234	\$31,396	12	\$3,167
2011	MAR	335	\$61,390	296	\$53,924	39	\$7,466
2011	APR	260	\$51,411	246	\$48,310	14	\$3,101
2011	MAY	311	\$55,492	282	\$49,515	29	\$5,977
2011	JUN	341	\$66,193	312	\$59,161	29	\$7,032
2011	JUL	320	\$79,937	294	\$74,296	26	\$5,641
2011	AUG	293	\$58,011	273	\$52,935	20	\$5,076
2011	SEP	365	\$77,970	344	\$71,638	21	\$6,332
2011	OCT	344	\$53,817	320	\$49,270	24	\$4,547
2011	NOV	333	\$54,109	302	\$45,749	31	\$8,360
2011	DEC	438	\$93,927	403	\$82,937	35	\$10,990
2012	JAN	182	\$35,572	166	\$32,272	16	\$3,300
	Average	309	\$59,691	285	\$54,013	24	\$5,679

**Midwest Region
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	577	\$113,423	544	\$103,158	33	\$10,265
2011	FEB	507	\$112,131	468	\$100,762	39	\$11,369
2011	MAR	803	\$190,021	759	\$182,356	44	\$7,665
2011	APR	581	\$122,140	543	\$113,457	38	\$8,683
2011	MAY	634	\$145,885	590	\$135,386	44	\$10,499
2011	JUN	627	\$157,617	580	\$132,151	47	\$25,466
2011	JUL	602	\$150,499	567	\$139,278	35	\$11,221
2011	AUG	668	\$144,272	611	\$131,426	57	\$12,846
2011	SEP	848	\$167,800	800	\$157,360	48	\$10,440
2011	OCT	681	\$147,853	644	\$139,696	37	\$8,157
2011	NOV	634	\$149,301	587	\$136,701	47	\$12,600
2011	DEC	858	\$186,073	795	\$166,767	63	\$19,306
2012	JAN	573	\$141,707	523	\$129,303	50	\$12,404
	Average	661	\$148,363	616	\$135,985	45	\$12,379



**Net New Orders for U.S. Consumption
Jan-12**

**Central Region
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	562	\$110,529	536	\$101,867	26	\$8,662
2011	FEB	499	\$99,281	475	\$93,733	24	\$5,548
2011	MAR	691	\$126,816	656	\$115,906	35	\$10,910
2011	APR	599	\$121,272	566	\$108,690	33	\$12,582
2011	MAY	567	\$96,228	528	\$86,247	39	\$9,982
2011	JUN	564	\$126,495	516	\$109,011	48	\$17,484
2011	JUL	529	\$107,340	486	\$90,772	43	\$16,568
2011	AUG	625	\$139,599	588	\$122,890	37	\$16,709
2011	SEP	728	\$163,920	678	\$147,214	50	\$16,706
2011	OCT	653	\$138,315	622	\$129,683	31	\$8,631
2011	NOV	640	\$127,962	573	\$104,501	67	\$23,462
2011	DEC	640	\$115,012	615	\$109,389	25	\$5,623
2012	JAN	565	\$128,301	538	\$122,149	27	\$6,152
	Average	605	\$123,159	567	\$110,927	37	\$12,232

**West Region
(Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2011	JAN	238	\$43,107	222	\$37,074	16	\$6,033
2011	FEB	202	\$27,313	188	\$24,797	14	\$2,516
2011	MAR	302	\$47,107	292	\$44,743	10	\$2,364
2011	APR	276	\$42,114	262	\$37,192	14	\$4,921
2011	MAY	275	\$36,637	260	\$31,660	15	\$4,977
2011	JUN	282	\$51,552	256	\$45,834	26	\$5,719
2011	JUL	303	\$107,128	266	\$40,496	37	\$66,632
2011	AUG	280	\$49,189	263	\$46,233	17	\$2,957
2011	SEP	408	\$68,246	365	\$55,868	43	\$12,378
2011	OCT	302	\$55,170	279	\$49,638	23	\$5,532
2011	NOV	291	\$48,776	270	\$43,624	21	\$5,152
2011	DEC	302	\$52,803	260	\$40,432	42	\$12,371
2012	JAN	238	\$40,102	230	\$39,064	8	\$1,038
	Average	285	\$51,480	263	\$41,281	22	\$10,199